



## SUCCESS STORY

### Infrastructure as a Service (IaaS)



#### SAP | PROBLEM SOLVED

In 2013, before the launch of its managed cloud offering, HANA Enterprise Cloud, SAP was looking for the right infrastructure partner to support the performance, flexibility, and reliability requirements of its own customers.

# NetApp Powers SAP HANA Enterprise Cloud

SAP deployed NetApp all-flash arrays and Azure NetApp Files so that its customers could quickly, easily, and inexpensively run and support SAP HANA applications. At the same time, SAP customers were positioned to respond quickly to platform changes or technology innovations.

**170PB of SAP**  
on NetApp systems

**30% to 40%**  
faster deployments

**72% of all**  
global transactions touch SAP

**20 years**  
of technology innovation partnership

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**NetApp®**

**"NetApp is our trusted partner. They deliver; they are a key to delivering a robust infrastructure-as-a-service environment, which is the backbone of any software that runs on top of it."**

Lalit Patil  
Chief Technology Officer, SAP Enterprise Cloud

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### **AFTER PARTNERING SINCE 2000, SAP CHOSE NETAPP TO UNDERPIN THE LAUNCH OF SAP HANA ENTERPRISE CLOUD**

SAP and NetApp have been innovation partners for just short of 20 years. In that time, the two companies have worked together to develop numerous joint solutions. In addition, NetApp was a founding member of the SAP Co-Innovation Lab.

So, when SAP was looking for an infrastructure partner for the launch of HANA Enterprise Cloud (HEC), it knew exactly who to ask. SAP knew it could rely on NetApp to deliver the significant improvements in

processing speed, product time to market, and security that SAP customers were expecting.

As a longtime NetApp customer, SAP also had experience with NetApp® AFF arrays and NetApp ONTAP® data management software. SAP was confident that these products would deliver the speed, efficiency, and reliability that would allow HANA Enterprise Cloud to be the preeminent infrastructure-as-a-service (IaaS) solution.

In addition, SAP is using Azure NetApp Files to make migration fast and easy, and to run applications seamlessly across the cloud and on premises. Most important, SAP

customers don't need to purchase or manage extra storage infrastructure, effectively streamlining their cloud adoption.

With Azure NetApp Files, SAP can deliver the scalability and flexibility that accelerates its customers' evolution on the path to cloud readiness and into an intelligent enterprise.

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### **SOLUTION COMPONENTS**

#### **NETAPP PRODUCTS**

Azure NetApp Files

AFF arrays

#### **PARTNER**

SAP

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<https://cloud.netapp.com/ma-anf-sap-file-services>



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